

**DRAFT MINUTES
HOP GROWERS OF AMERICA BOARD OF DIRECTORS MEETING
January 23, 2019 – Monterey, CA**

The meeting was called to order at 2:30 pm by President Blake Crosby. Introductions and roll call followed.

MINUTES/MOTION: GRAHAM GAMACHE MOVED TO APPROVE THE MINUTES OF THE JULY 23, 2018 MEETING AS PRESENTED. SECONDED BY KYLE SHINN; APPROVED UNANIMOUSLY.

Administrative Financial Reports: Ann George reviewed the year-end 2018 financial reports and disbursements for October through December 2018.

MOTION: KEVIN RIEL MOVED TO APPROVE DISBURSEMENTS FOR OCTOBER (CKS 90210, 211, 224-237, 1 ETF, 1 WIRE), NOVEMBER (CKS 90238-255), AND DECEMBER (CKS 90256-281+8 ETF+4 WIRE), WITH A REQUEST TO STAFF TO PROVIDE ADDITIONAL DOCUMENTATION SHOWING A CREDIT OF THE RE-ISSUED WIRE TO PRIME LAUNCH IN DECEMBER. SECONDED BY ANNETTE WILES; APPROVED UNANIMOUSLY.

Legal costs to date for Convention alcohol donation guidance and FSMA guidance were reviewed. Staff anticipates total Convention guidance to be just over \$5,000. Total costs for FSMA are expected to be about \$35,000, with a current balance paid of \$28,025.37.

The 2019 Budget was reviewed. Two potential budget amendments will be included in the March agenda regarding Michigan Association dues and the Meltwater subscription.

2019 Account Signers: Current account signers are Jared Favilla, Graham Gamache and Ann George. Ann George asked the board to consider adding Jaki Brophy as a signer.

MOTION: KEVIN RIEL MOVED TO DESIGNATE JARED FAVILLA, GRAHAM GAMACHE, ANN GEORGE, AND JAKI BROPHY AS ACCOUNT SIGNERS FOR 2019. ANN AND JAKI WILL ONLY SIGN CHECKS REQUIRING A SECOND SIGNATURE WHEN THE OTHER SIGNATURE IS A BOARD MEMBER. SECONDED BY KYLE SHINN; APPROVED UNANIMOUSLY.

2019 Meeting Schedule: The following schedule was determined for remaining 2019 meetings: March 20 at 10:00 am PT (electronic); May 21 at 10:00 am PT (electronic); July 15 at 10:00 am MT (Boise, ID); and October (date and location TBD).

Election of Officers at Annual Meeting: The current slate of officers agreed to serve another one-year term. Annette Wiles will present the nomination during the January 25 HGA Annual Meeting.

2021 American Hop Convention: Rachel Becker reported on the status of the Idaho Hop Growers (host group) efforts to select an appropriate venue. They are currently reviewing San Antonio and San Diego.

TEC Program: Jaki Brophy reviewed the preliminary 2018 year-end financial report. It appears we were able to expend all MAP grant funds in 2018. Jessica Lucas is restructuring the TEC budget and activity tracking system. The proposed 2019 budget and UES request were discussed. Due to the federal government shut down we have not been notified of our program's 2019 grant allocation amounts. Therefore the approval of the TEC budget will be included on the March agenda. The Brazil trade show has been included as a new activity for 2019. Three additional new activities are being considered, but

cannot be confirmed until the grants are announced: Brazil technical seminar, Australia trade show and Australia IPA contest.

Jaki is working with BA and HRC on a collaborative project to showcase elite selections from the public hop breeding program at CBC, including a seminar and serving beers made with these selections at the USA HOPS booth. BA provided a grant to sponsor the project, and HRC selected the experimental hops and worked on brewer selection.

Volunteers for the CBC trade show delegation were reviewed. Delegates will include Candi Fitch (ID), Eric and Ashley Sauve (WA), Greg Hopper (CO), Garrett Weaver (OR), and Peter Weathers (OR). In addition, staff will include Jaki Brophy, Rachel Becker and Ann George.

CBC Proprietary Variety nominations were reviewed. Azacca®, ADHA-483 and Sabro™, HBC 438 were selected to be featured at the 2019 CBC booth.

Other Business:

IHGC - Rachel Becker will represent HGA at the next IHGC meeting in Freising, Germany on April 26, 2019. Dates for the 2019 Congress in Slovenia are July 29-August 2. The fall meeting will be held in Nuremberg, Germany on November 11, 2019.

Cost Study Update – tentatively schedule this project for Fall 2020.

Small Grower Council – Annette Wiles will continue as Chair. Jason Warren will serve as Vice Chair for 2019.

Executive Session: The board went into Executive Session at 4:40 pm to review submissions for consideration for nominations for the 2019 IHGC International Order of the Hop. Executive session was adjourned at 4:50 pm. Staff will follow up with the selected nominees to confirm their willingness to accept the nominations and collect the necessary information for submission to IHGC. The IHGC Executive Committee will review nominees and confirm the 2019 recipients at their April 26 meeting.

The meeting was adjourned at 4:55 pm.

Respectfully submitted,

Ann George, Executive Director

Attendance - Board and Staff: Blake Crosby, Graham Gamache, Jared Favilla (phone), Kyle Shinn, Kevin Riel, Jeff Bizon, Annette Wiles, Jason Warren, Paul Fobert (alt), Oliver Schroeder, Ann George, Jaki Brophy, and Rachel Becker.